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Reminder...

Don't forget to sign up within
7 days of your session to
take advantage of the Early
Bird discount!

Barrister's Title Services of
the Carolinas cordially
invites you to a unique
Ethics CLE opportunity, right
in your neighborhood.????



Presents:
Practicing "Dirt Law"
and Keeping Your Nose

The Quill

Dear Esteemed Friends and Customers:

As many of you know, every August we at Barristers Title spend the month showing our appreciation for you. . .our Customers. We do so with the understanding that the greater part of our success is a direct result of your wonderful support. Truth be told, we are only as good as those that we rely on for our business. You, our customers. . . and yes, . . .friends. . .are the ones directly responsible for our success. After all, you are the ones that dig through the public records and render opinions. You are the ones clearing title and putting out fires. You are the ones out there beating the bushes for business. Simply put, our success is your success. It is because of these things, and many more, that we spend the month of August each year showing you our sincere gratitude. We recognize that our success has a direct correlation to your efforts. More importantly, we want you to know that we appreciate it. . .and you. . .

However, it would be selfish of us to solely recognize those that we routinely come into contact with. Our industry successfully closes tens of thousands of transactions every year in the Greater Charlotte and Raleigh Regions alone; professionally, ethically and efficiently every single day. Without your hard work, attention to detail and dedication the industry would literally crumble.

Accordingly, it is with great gratitude that we once again bestow the month of August with the title of Real Estate Professional Appreciation Month (REPAM)! We will spend the month of August showing you how much we appreciate not only those of you who refer business to us, but all involved; the Real Estate Attorney, the Real Estate Paralegal, the Disbursement Clerk, the Title Abstractor and the Receptionist. We appreciate all of the hard work that you do each and every day; work that goes largely unrecognized and underappreciated. We will do this in many ways, some subtle and some more overt, but we will do it all month long.

So, let me be the first to say THANK YOU!

Thank you for all that you do.

Clean:

**Stress and Ethical
Decision-Making for
Real Estate Attorneys**

APPROVED BY THE NORTH
CAROLINA STATE BAR FOR
2.0 HOURS OF ETHICS
CREDIT
AND 1.0 HOUR OF
SUBSTANCE ABUSE/MENTAL
HEALTH CREDIT (3.0 Hours
Total)

**Mon., August 15th, 2011
9:00-Noon**

**North Harbor Club
Davidson, NC**

[Click here to register
for the Lake Norman
session](#)

**Wed., August 17th, 2011
2:30-5:30 PM**

**The IceHouse, South
End Charlotte, NC**

[Click here to register for
the Charlotte session](#)

**Fri., August 19th, 2011
2:30-5:30 PM**

**Crabtree Tavern
Raleigh, NC**

[Click here to register for
the Raleigh session](#)

New Underwriter!

We have recently added a new underwriter- [First American!](#) We are very excited to become a member of the First American family. What's even more exciting is that we will be able to access their prior policy database.

"Like" us!

"Like" us on our new
Barristers Title
Facebook business

Thank you for providing spectacular service to our mutual clients in what can be a thankless job.

Thank you for the late hours and working through lunch.

Thank you for handling that jerk on the other end of the phone in a professional manner and for not losing your cool when you don't have that wire yet.

Thank you for taking the abuse.

Thank you for meticulously looking through the public records.

Thank you for putting up with all of it to get it right day after day.

WE APPRECIATE YOU!

The Quill Tip

According to Fidelity's claims department, the three biggest mistakes leading to claims currently are:

1. Mechanics Liens
2. Vesting Issues
3. Uncancelled HELOCs

Mechanics Liens are not a new issue and --provided you are using the right forms -- there is not much you can do to avoid them. You may want to remind sellers that failing to tell you about unpaid bills for improvements is tantamount to fraud. Fear can be a really strong motivator at times. Vesting issues often arise from hurried or rush title examinations. I know it can be hard when EVERYONE is breathing down your neck, but SLOW DOWN and examine all deeds in the chain carefully. Lastly, Uncancelled HELOC's have recently been a huge driver for claims. In these depressed economic times, desperate people will do desperate things. Make sure that every HELOC you pay off at closing is blocked from future usage, closed and cancelled of record. Check our forms page for documents that will help you get those things done.

??Party Anyone???

August is Real Estate Professional Appreciation Month here at Barristers Title, and we think it's only appropriate to throw a party for our favorite people. So we would like to invite you, our wonderful customers, to a party, in your honor!

We are going to be throwing two separate parties- one for our Charlotte clients at Ice House off of South Blvd on Wednesday August 17th and the second in Raleigh at the Crab Tree Tavern on Friday August 19th. Both being held directly after the ReelTime

page and we will enter your office in a drawing for lunch on us! We will be sharing with you whats happening in the exciting world of title insurance as well as sharing pictures of events and run of the mill fun stuff that happens here at Barristers Title!

Click on the link below to "like" us!



CLE/CLE at 5:30 and going until 7:30.

We look forward to spending some time with you outside of the hustle and bustle of the the office!



Meet the Family

Maria Houghton

Maria was a paralegal for ten years leading up to her current position with Barrister's Title. During that time, she has performed all of the duties incumbent on a real estate paralegal. Her experience makes her a valuable resource for paralegals who may need assistance with their day-to-day tasks such as working with SoftPro, disbursement of funds or drafting legal documents.??



You can reach Maria at:
maria@barristerstitle.com

We are happy to hear that the content we have been bringing you over the last couple months in The Quill has been useful and a fun diversion. Our objective in developing this newsletter is to be just that- useful and fun. That being said we also think your feedback about the newsletter is important. We welcome any and all feedback that you have regarding the newletter. Please feel free to share those thoughts with us by emailing them to christine@barristerstitle.com. Thank you!