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PRICING RESOURCES FORMS & LINKS LOCATION CONTACT US



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Riddle

What did zero say to the number eight?

Send your answers to Christine by clicking <u>here</u>. Good Luck!

Last months riddle and answer:

Mary's mother had four

August 2014

Customer Appreciation Month

Dear Esteemed Colleagues, Friends and Customers:

Another August is here. Somehow I managed to miss Summer. I think that's what happens when you have a 4 year old child. For us ol' Dirt Lawyers, the past 12 months have been about challenges. The real estate market seems to be better, but a guick check of the deed filings in Mecklenburg and Wake Counties tell us that things have not changed that much from last year. We have learned a new four letter word (CFPB) that is bound to bring with it lots of change. More recently, some of the things that you all do for you clients like Deed Preps, Wills and Incorporations are being threatened by LegalZoom. All in a day's work for today's modern legal practitioner. . .

Many of you know that every August we show our appreciation for you. . . our Customers. We do so with full knowledge that the greater part of our success is a direct result of your wonderful support. Truth be told.

daughters. Their names were: April, May, June and ? **Mary**

The Quill Tip

Fraud Alert

Very recently someone tried to defraud our Agency. I received an email several weeks ago from someone purporting to be an outof-state title agent looking for someone to help a client with a title search and an earnest money escrow. I expressed my willingness to help. A few weeks later, I received an e-mail from the "customer" -- a real winner named Anthony Davies-- with an attached contract to purchase property in Winston-Salem. I explained I could not engage an attorney to assist with the title search until the fee was paid. I also sent him my wiring instructions. About 10 days later, I received a cashier's check drawn on a Bank called Rabo Bank (a real life Dutch Bank). The package was delivered by an overnight courier I had never encountered with a stamp indicating that it originated in Canada. The sending address was completely illegible. I took the check over to my Bank and asked them to make inquiries. I also refused

we are only as good as those that we rely on for our business. You, our customers. . . and yes, . . . friends. . . are the ones directly responsible for our success. After all, you are the ones that search the title and render opinions. You are the ones clearing title and putting out fires. You are the ones out there beating the bushes for business. Simply put, our success is your success. It is because of these things, and many more, that we spend the month of August each year showing you our sincere gratitude. We recognize that our success has a direct correlation to your efforts. More importantly, we want you to know that we appreciate it. . .and you. Accordingly, it is with great gratitude that we once again bestow the month of August with the title of Real Estate Professional Appreciation Month (REPAM)!

We want you all to know how much we appreciate you; not only those of you who refer business to us, but all involved, the Real Estate Attorney, the Real Estate Paralegal, the Disbursement Clerk, the Title Abstractor and the Receptionist. We appreciate all of the hard work that you do each and every day; work that goes largely unrecognized and underappreciated.

So, let me be the first to say THANK YOU!

Thank you for all that you do.

Thank you for providing spectacular service to our mutual clients in what can be a thankless job.

Thank you for the late hours and working through lunch. Thank you for handling that jerk on the other end of the phone in a professional manner.

Thank you for not losing your cool when you don't have that wire yet.

Thank you for taking the abuse.

Thank you for meticulously looking through the public records.

Thank you for putting up with all of it to get it right day after day.

WE APPRECIATE YOU!

A Party to Celebrate YOU!

Please join the Barristers Title staff for drinks and appetizers at Sullivan's Steakhouse in SouthEnd this Wednesday to celebrate YOU and how very hard you all work!

to disburse any money until the check cleared. Two days later, my Bank informed me that the check was fraudulent

This scenario could happen to any one of you and some of you may have already encountered this group. If you accept checks from members of the public be sure not to disburse on those funds until you are certain they are good.



Where:

Sullivan's Steakhouse 1928 South Blvd, Charlotte, NC 28203 (704) 335-8228

When:

Wednesday August 13th

Time:

Happy Hour 5:30

Who:

You and a guest

You can RSVP (encouraged but not required) to the Happy Hour by emailing Christine Bruns at christine@barristerstitle.com

*Please know you **DO NOT** need to have attended the CLE session to come to the happy hour.

Don't Delay... Sign up today!

August is our annual Real Estate Professional Appreciation Month. Affectionately referred to as REPAM. During this special month we team up with the guys from ReelTime CLE to offer our customers an opportunity to earn CLE credits in a "reel" fun and exciting way. You will earn 2 hours of Ethics credit and 1 hour of Substance Abuse/Mental Health credit by taking this course.

Sign up here for the "U North or True North?"-Setting a Course for Sustainable Legal Ethics



And as in years past we will be hosting a happy hour for ALL of our customers whether they are attending the CLE or not. Come on out to earn some CLE credits and/or have some food and drink with us after work!

**ReelTime is offering Barristers Title customers a 20% discount! Enter "barristers" as a discount code to receive this discount.

Registration is limited to 40, so hurry!

Meet the Family

Most of you already know Candice Graham, but what you probably don't know is that Candice is our new Commercial Underwriting Manager. She replaces Angel Williams who left us recently to pursue other career opportunities. Angel did a terrific job for us and she will be missed, but Candice's qualifications for



Candice Graham

the job are second to none. If you have any questions about a commercial file or any endorsements related to the same, let Candice know!!!

Candice's Bio

Barrister's Title Services 10130 Perimeter Parkway Suite 450, Charlotte, NC 28216

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