



PRICING RESOURCES NEWSLETTERS FORMS & LINKS LOCATION CONTACT
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Riddle

Good Luck!

**A dad and his son
were riding their
bikes and crashed.
Two ambulances
came and took them
to different hospitals.
The man's son was in
the operating room
and the doctor said, "I
can't operate on you.
You're my son."
How is that possible?**

Send your guess to
Christine by clicking
[here](#).

Thank you for all who
sent in their guesses
for the candy jar. The
correct amount was

May 2014

CFPB

"We are from the Government and we are here to help you."

Who knew that four little letters. . .CFPB. . .could lead to so much. . .um. . .change. If you are anything like me, the change represented by those four little letters can seem overwhelming. We in the title industry are in the same boat as you. Protecting NPI, locking up files and encrypting e-mails are all in our immediate future. Understand that we are here to help. In the days and weeks to come, we will have useful information to pass along to you that we are receiving from our Underwriters.

For the time being, we have a couple of things that may be helpful in honing your focus as we all try to determine what things will need to change to make us compliant. By now, most of you have seen the Memo from Wells Fargo. The memo does a good job of concisely laying out the major areas of focus. If you have not seen the memo there is a link to it on our [homepage](#).

ALTA has also promulgated it's "Best Practices". Click this link to review those Best Practices and access sample documents that you may use as guides to create your own practices and procedures. [ALTA Best Practices](#).

There will be more to come. if you have any questions about any of these things, please feel free

to contact me.

sb

Commercial Underwriting

For those not aware, we at Barrister's Title have two of the best Commercial Underwriters in the business in Angel Williams and Candice Graham. Both ladies came to us from much larger outfits. Angel has worked with Lawyers Title and Fidelity Title, while Candice was previously with Fidelity Title and Chicago Title. With over 26 years of combined experience, both ladies are extremely knowledgeable about commercial issues, particularly ALTA Endorsements. Angel and Candice have had a wide range of exposure to the different commercial transactions, ranging from fee to leasehold, local to national...but what they do best is working with the Underwriter to find solutions that make everyone happy.

Give us a shot on one of your commercial deals and let us show you what these two amazing ladies can do!

The Quill (not so) Funny... more like Amazing!



My Cat Saved My Son

Meet the Family- Win Joyner

Win is a North Carolina

native and a graduate of Wake Forest University. He joined us after spending three years in sponsorship sales with IMG College. During his tenure at Wake Forest, Win was a manager for the men's basketball team while it achieved a number one national ranking and two appearances in the NCAA Tournament.



Win is quick with a smile and loves meeting and talking to people. He is an avid CrossFit athlete and loves all things fitness and nutrition. He spends his free time reading, working out, exploring the Triad and supporting the Demon Deacons.



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